

To our customers

# Situation update No. 2

## 25-03-2020

Dear customer of AgroFair,

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1. **Demand.** The initial high demand for bananas seems to be levelling off and decreasing due to restricted mobility of customers throughout Europe.
2. **Production:** Some producer start to be affected by material shortages (cartons, bunch bags, banana box bags). We monitor how evolution of the epidemic will affect the labour force in the packing facilities and plantations. This may become a more pressing problem in weeks to come.
3. **Logistics.** We experience at times shortage of reefer equipment in various ports of load.
4. **Import processes:** Glitches in import documentation and processes continue but are mitigated by increased exceptional acceptance of electronic documents.
5. **Our employees works to a large extent from home.** Travel restrictions in Europe and in production countries prevent us from doing all quality inspections as we use to do them.

With best regards,

Hans-Willem van der Waal, CEO